



## **Relay2 and sysob IT Distribution sign EMEA Master Distribution Agreement**

Milpitas, June 10<sup>th</sup>, 2021, Relay2, Inc. [www.relay2.com](http://www.relay2.com) a well-recognized vendor in cloud-managed Wi-Fi networks and Edge Content Hosting platform and sysob IT Distribution [www.sysob.com](http://www.sysob.com) in Germany have signed a EMEA Master Distribution agreement.

Under the new agreement sysob will extend his Wi-Fi portfolio to offer the smart Relay2 Wi-Fi solutions to people, businesses, IoT devices and applications. Relay2 delivers superior Wi-Fi solution coupled with unique integrated computing and storage to create a cloud managed on-premises edge computing system. Built to enable partners to develop, run and manage edge applications on the pioneering converged Edge Platform.

The Relay2 solutions consist of a combination of hardware in the form of smart access points and cloud services, Cloud Managed Services (CMS) with AI enabled Wi-Fi Virtual Wireless Expert (VWE). The cloud platform is used to manage the access points and their smart edge services. Thanks to the powerful hardware, the access points can not only deploy and manage wireless networks, but also run containerized applications directly on the device. This makes it possible, for example, to set up and control wireless IoT environments. Because the data is processed directly on the access point despite the cloud connection due to the individual storage capacity of up to 1 TB, the products are also suitable for applications with high data volumes, such as multimedia applications.

The Relay2 platform can use Docker containers to host applications — providing a familiar and developer friendly environment for creating edge-applications that run on the Relay2 smart Access Points. In addition, Relay2 integrates Kubernetes to the Converged Edge platform — enabling containerized edge-applications to be deployed and managed from the cloud fast, dynamically, and automatically.

### **Strength of Relay2 solutions**

With the Relay2 solution Wi-Fi Access Points all serve as on-premises edge server. This will provide benefits to many businesses, regardless of industry. Compared to uploading all business data to the cloud, network communication and cloud usage fees can be greatly reduced, and because it is a network device, it easily can link with smart devices and PCs already existing in the corporate environment.

## About Relay2

Relay2 Inc. has developed a unique Wi-Fi access and edge computing platform designed to enable Mobile Network Operators, Wi-Fi Carriers and Managed Service Providers to create and monetize horizontal and vertical business applications and services on top of a high-performance, cloud managed Wi-Fi network. Relay2 provides the only Wi-Fi network solution with the ability to host rich multimedia content like video and presentations as well as custom Applications directly on their Access Points. This approach eliminates latencies and lowers backhaul traffic requirements by delivering content directly from the AP to the connected Wi-Fi device.

Relay2 Inc. was founded in 2011 by technology leaders with backgrounds at Cisco, Juniper Networks, Nokia and Siemens, and is backed by internationally recognized, top-tier Silicon Valley venture capital firms.

## About sysob IT-Distribution GmbH &Co.KG

sysob IT-Distribution GmbH & Co. KG, with more than 2,000+ reseller partners, is one of the largest owner-managed value-added distributors (VAD) in the German-speaking world. sysob has a diversified portfolio of advanced solutions in the areas of Security, Wi-Fi, and Server-based computing. In addition to a strong technology portfolio – which includes globally recognized brands such as Okta, Pulse Secure and Yubico – sysob, as a total solution provider, offers IT system houses, as well as retail partners, comprehensive support when it comes to project planning and management.

For more information:

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